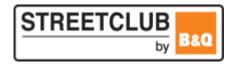
# Introducing Streetclub.co.uk

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# WHAT IS STREETCLUB?

A simple set of online tools to enable neighbours to talk, share and plan together!

# **INSERT VIDEO HERE**

### This fits our business purpose at the highest level



"Better Homes" are in better communities

Be "Net Positive" and support the communities where our stores are situated

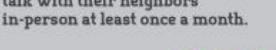


# This type of network is growing in the US...

Neighbors who know each other, look out for each other.

Over 67% of homeowners

feel safer when they know their neighbors. 79% of people that use an 35% online neighborhood forum of people who know their neighbors reported that they've talk with their neighbors shared information with them



Texture of the second s

about crime & safety.

93%

say it's important for neighbors to look out for one another.

Nextdoor

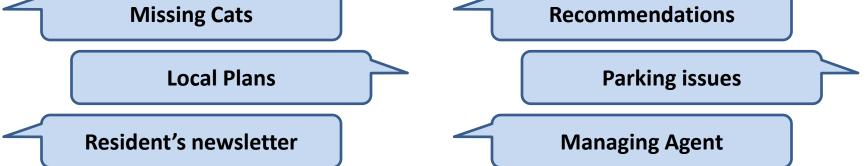
# Where is it working best – real examples:

### Adopted by existing association



### **New development**



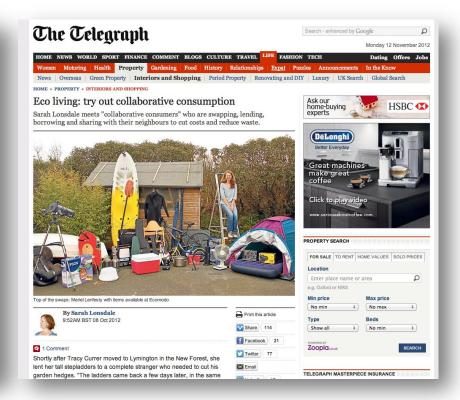


### 3 steps to a connected and sustainable community...



# **Collaborative Consumption – two motivations**

AUTO	CRAFT	EVENTS HIG	TECH LEISURE	LUXURY	HOU	SE VACATI	ON PRO SP	ACE 😨
SEARCH FOR something to rent	What? Where?	drill Iondon	advanced search	NEED SOMETHI	NG SPECIFIC for a quote	? POST AN for rent	TEM	• ок
Irill Rental arou	und london	ı			You didn't find	what you were look	ing for? Let peop	le know!
ower-Tools		Gardening Roto-tillers (1)			/hite City	3 Cance Town Hill 1 Marylebone nsington L0	en	Hackney +
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### Peer to Peer monetised

### **Socially-driven**

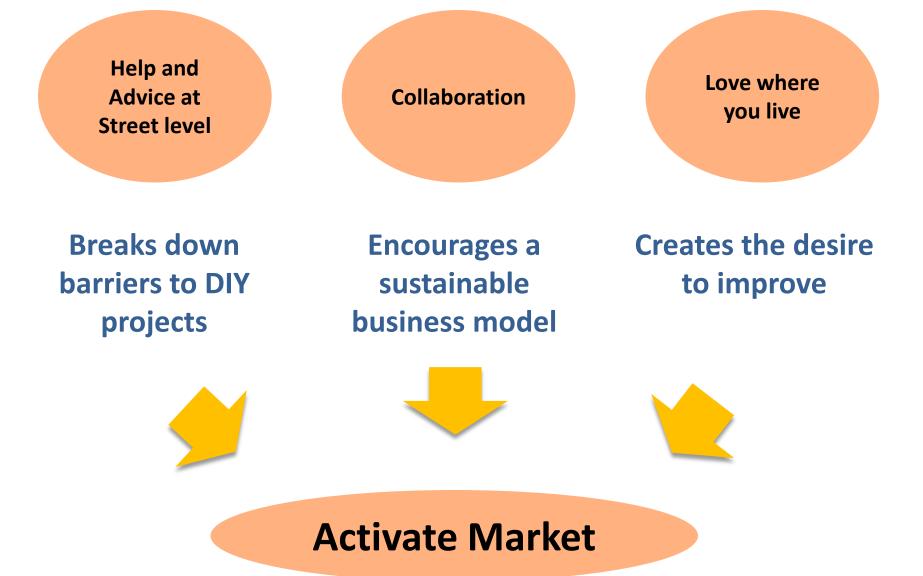
### Moving from the sidelines into 'normal'

### Sharing tools is a strong theme..but not the only one

# If the average drill is used for only 8 minutes a year...

...what could I do with the other 31,535,520?

### 3 ways to deliver value to B&Q and be sustainable



## Of course, this is what it's really all about!



# Thank you



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